

Building Strong Relationships

An Experiential Training Workshop



Create the Connection ◆ Deliver the Results

synergen.
group

Workshop Agenda



Regardless of your level of leadership, relationships are a significant contributor to your leadership success over the long term. Managers and leaders who have the skills to build strong relationships will:

- Increase the levels of individual and team discretionary effort
- Create a culture of high performance
- Build role succession capability within the team
- Understand the different personalities within the team
- Deliver improved results for customers

Our experiential workshops are designed to provide the participants with the opportunity to experience the frameworks and concepts in a facilitated learning environment. This approach equips the participants with the skills and knowledge to take the concept back to their workplace where they can successfully implement it.

Personality Colours

- Recognising the 4 different personality colours
- Adapting to the different colours

How to Build Strong Relationships

- The 5 characteristics of good relationships
- Identifying the roles of your colleagues
- 11 elements for creating trust in teams
- Building trust with clients

Creating Connection

- Understanding the inside, outside and internal relationship groups
- Identifying current state vs future state

OSBIA Feedback Model

- Feedback in action
- The feedback matrix

Managing Relationships is a Leadership Responsibility

Call Us To Talk About Our 3 Areas Of Education and Consultancy Expertise

What You Will Learn and Achieve

Expected Outcomes

After attending this workshop, participants will understand:

- How to recognise the personality colours and adapt their mode of communication to suit
- How to use relationship building frameworks to increase performance
- How to measure the relationship status and identify areas for improvement
- How to deliver effective feedback in the workplace
- How to use feedback as a mechanism for performance improvement

We recommend that this workshop is delivered as part of our "Leadership & Management" series of workshops including:

- Managing Performance
- Leading with Emotional Intelligence
- Communicating with Influence
- Leading Change

Duration: One Day

Attendance: Maximum of 16 people

Delivery Method: Face to Face, delivered On or Off-site

Cost: \$7,500 including all materials required for the workshop



Build relationships based on mutual trust and respect

Leadership & Management - Lean & Productivity - Safety & Environment

Why Synergen Group

Our success comes not only from our expertise in building leadership capability and improving business processes, but also from our ability to engage effectively with leaders and teams at all levels.

We are leaders in providing business transformation and leadership programs that bring real results. Our training and workplace methods have been refined over many years to ensure they are engaging and practical and the feedback we receive is consistently excellent.

Our reputation speaks for itself. Over the past decade we have worked with clients of all sizes including some of Australia's most respected organisations. Here are just a few:



Australian Government
Tertiary Education Quality and Standards Agency



Building Strong Relationships